

2018 FMC Grower Cashback Program Terms and Conditions

1. The FMC Grower Cashback Program is open to growers in British Columbia, Alberta, Saskatchewan and Manitoba only.
2. Growers who meet the qualifying purchase levels for FMC Grower Cashback Program will automatically be enrolled in the 2018 program. FMC must receive written notice from the grower if they wish to cease membership in FMC Grower Cashback program.
3. To qualify for the FMC Grower Cashback Program, a grower must:
 - a. Purchase a minimum of \$15,000 of eligible FMC products between November 1, 2017 and October 31, 2018.
4. Rebates are paid as per the following logic:
 - (ii) Total purchases of FMC crop protection products at Suggested Retail Price pre-qualify a grower for rebates corresponding to the category of products purchase and their total purchase amounts as per the chart below.

Volume	Non-Crop	Broadleaf	Cross-Spectrum
\$ 15,000 – 29,999	0%	4%	7%
\$ 30,000 - 49,999	0%	6%	9%
\$ 50,000 – 74,999	0%	8%	11%
>= \$75,000	0%	12%	15%

- (iii) Non-Crop purchases matched with broadleaf and/or Cross-Spectrum herbicides qualify for an additional 5% rebate on the broadleaf and/or cross spectrum herbicides value. Minimum 300-acre purchase of a non-crop product must be matched with a broadleaf and/or cross spectrum product purchase.
- (iv) Growers who book 5,000 acres or more of Non-Crop herbicides with their retailer by March 31, 2018 and purchase by October 31, 2018 will be qualified to earn a 10% rebate on their booked non-crop purchases.
- (v) Rebates are paid on Suggested Retail Price for packaged goods and suggested retail price for PrecisionPac® herbicides.

There are 3 Product Rebate Categories (see below for products in each category)

- **Non-Crop Herbicide:** Express® FX, Express® LW, Express® PRO, Express® SG, PrecisionPac® herbicides (DB-858, NC-0050, NC-00439), Aim®EC, Authority®480, Authority® Charge, Authority® Supreme, Command® and Focus®.
- **Broadleaf Herbicides:** Barricade® II, PrecisionPac® herbicides (DB-6654, DB-8454, PP-23235, PP-2525, PP-31155, PP-3317), Refine® SG, Refine® M, Travallas™ and Triton® C.
- **Cross-Spectrum Herbicides:** PrecisionPac® herbicides (CS-75-2525, CS-100-2525, CS-75-23235, CS-100-23235) and Predicade™. GP-100 or GP-75 herbicides would qualify as a Cross-Spectrum purchase only when matched with a packaged broadleaf herbicide or a PrecisionPac® broadleaf herbicide noted in the broadleaf category above.

6. Rebate Calculations:
 - a) Retailers will submit grower purchase/retailer sales information on behalf of the grower for rebate payment.
 - b) Rebates based on sales will be calculated based on validated data submitted to AgData Ltd no later than November 15, 2018. Rebates are paid on net sales purchase data as provided by the retailer(s).
 - c) Rebates will be calculated based on 2018 Suggested Retail Price or Suggested Retail Price for PrecisionPac® herbicides.
7. Rebate Payment:
 - a) FMC will not issue rebate cheques of \$100.00 in value or less.
 - b) FMC reserves the right to audit all sales of FMC products by the distributor / retailer to growers in order to confirm the accuracy of the sales and to adjust if necessary, any affected rebates retroactively.
8. Overpayment: Any program overpayment will be refunded to FMC by the customer or will be deducted from future program payments at the election and discretion of FMC.
9. Program Discrepancies: Any claims for discrepancies in program payments must be received in writing by FMC by December 15, 2018.

10. In order to qualify for the above rebates, eligible products must be used by the same grower who purchased them, on a single farming operation.
11. All herbicide purchases must be made from an authorized crop protection retailer with CropLife Phase III facilities.
12. Participating growers may be eligible for additional FMC or FMC programs or rebates. See Terms and Conditions for any other programs for program eligibility.
13. Presumption of consent: By enrolling in the FMC Grower Program, the grower acknowledges that their retailer(s) will submit purchase information, which may include personally identifiable information, on their behalf to FMC Company and authorizes FMC, their affiliates and any third parties designated by FMC to use such information provided for the purpose of administering this program and as a basis to send information that is relevant and useful to the grower. Certain of these affiliates or third parties may be located in countries outside of Canada. If a grower does not wish to receive product/offering information from FMC or wants to learn more information on FMC handles contact information, the grower can contact FMC at 1-833-362-7722.
14. Prior Notice: FMC reserves the right to modify this program in its sole discretion. Program subject to change without notice.

Purchases of the following eligible FMC crop protection products will be used to determine the total purchase levels.

The acre conversions listed beside the herbicide products will be used to calculate rebates.

Product	Rate (Ac/Unit)
Aim® EC Herbicide (2L Jug)	80/Jug
Aim® EC Herbicide (1.2L Jug)	80/Jug
Aim® EC Herbicide (4.8L Jug)	320/Jug
Authority® 480 Herbicide	32/Jug
Authority® Charge Herbicide	64/Case
Authority® Supreme Herbicide	66/Case
Barricade® II Herbicide	40/ case
Command® Herbicide	80/Case
Coragen® Insecticide*	12 - 120/ Jug
Express® FX Herbicide	80/ Case
Express® LW Herbicide	80/ Jug
Express® Pro Herbicide	80/ Jug
Express® SG Herbicide	80/ Jug
Focus® Herbicide	55/Case
Focus® SE Herbicide	132/Case
Pounce® Insecticide*	80/Jug
Predicade™ Herbicide	40/ Case
Refine® M Herbicide	40/ Case
Refine® SG Herbicide	40/ Jug
Rovral® Flo Fungicide* (8.4L Jug)	10/Jug
Rovral® Flo Fungicide* (409L Tote)	480/Tote
Travallas™ Herbicide	40/ Jug

Product	Rate (Ac/Unit)
Triton® C Herbicide	40/ Case
PrecisionPac® herbicides	
Perimeter® 4.86L Herbicide	30/ Jug
Perimeter® II 2.5L Herbicide	30/ Jug
Perimeter® II 3.4L Herbicide	40/ Jug
Perimeter® II 80L Herbicide	940/ Jug
NC-0050 Herbicide	1 Acre
NC-00439 Herbicide	1 Acre
DB-858 Herbicide	1 Acre
DB-8454 Herbicide	1 Acre
PP-2525 Herbicide	1 Acre
PP-23235 Herbicide	1 Acre
PP-3317 Herbicide	1 Acre
Triton® C Herbicide	1 Acre
GP-100 Herbicide	1 Acre
GP-75 Herbicide	1 Acre
CS-100-2525 Herbicide	1 Acre
CS-75-2525 Herbicide	1 Acre
CS-100-23235 Herbicide	1 Acre
CS-75-23235 Herbicide	1 Acre

*These brands are builder products that build towards total purchase levels. They do not qualify for rebates.